

Cruise Qualification Questions

1. **Guest Information:** How many people will be cruising? Please provide the ages of everyone for accurate pricing.

Traveler Name <i>Must match passport information</i>	Date of Birth	Age	Dietary requirements & Allergies
1. John Smith	5/6/1976	47	NA
2. Jane Smith	3/1/1979	44	NA
3. Joey Smith	7/3/2009	14	NA
4. Jacie Smith	9/3/2010	13	NA

2. **Accommodation:** How many staterooms will be needed? If more than one, kindly specify the guest for each room to ensure accurate pricing.

1 Cabin with all 4 people, unless 2 connecting cabins aren't much more

3. **Stateroom Preferences:** Are there any specific stateroom types your client prefers? Options include *balcony, interior, ocean view, or suite.*

Balcony or Suite

4. **Duration:** How many days would your client like the cruise to be?

7

5. **Timing:** Does your client have a specific time frame in mind for the cruise?

3/23/24

6. **Departure Port:** Where would your client prefer to embark on the cruise? Are they looking for a departure port that is convenient for them or are they flexible with the location?

Flexible

7. **Destinations:** Are there any specific locations or regions your client wants to visit during the cruise? Do they have any must-see landmarks, ports, or attractions in mind?

Eastern Caribbean (No Mexico) want to go to private island

8. **Cruise Line Preferences:** Does your client have any preference for a specific cruise line, or are they open to considering various options?

Royal Caribbean

9. **Prior Cruising:** Have they cruised before? If so, do they have a loyalty number for that line.

No

10. **Experience Preferences:** What kind of experiences is your client seeking? For example, are they interested in adventurous activities, cultural immersion, relaxation, wildlife encounters, or a combination of these?

Beach destinations

11. **Additional Amenities:** Are there any specific onboard amenities or services that your client would like to have? Examples include spa facilities, fine dining options, fitness centers, entertainment shows, family-friendly activities, or even adult-only experiences.

Kids club, adults only area

12. **Budget:** What is your client's approximate budget for the cruise? This will help us narrow down the options and suggest suitable cruise packages.

\$6000

13. **Additional Lodging:** Is your client interested in lodging before and after the cruise? If so, how many nights for each? This will not only enhance their trip but also provide you an opportunity to increase your commission. If you can find a hotel that offers cruise terminal transportation, it would be an added value for your client.

Yes, will need a hotel for 1 night prior
